

Recommended courses for continuing education credit hours for Guam Real Estate Licensees provided by the following: Real Estate Buyer's Agent Council; Real Estate Council (Formerly The Council of Residential Specialists); National Association of Realtors; Real Estate Business Institute; Certified International Property Specialists; Seniors Real Estate Specialist Council; and Green Resource Council.

REAL ESTATE LICENSEE CONTINUING EDUCATION COURSES

COURSE DESCRIPTION	SOURCE	REFERENCE	CREDIT HOURS
Accredited Buyer's Representative Designation Course	WEB CE	REBAC	12
Generating Buyer and Seller Leads	WEB CE	REBAC	6
Generation Buy	WEB CE	REBAC	6
Military Relocation Professionals Certification Core Course	WEB CE	REBAC	6
New Home Construction and Buyer Representation	WEB CE	REBAC	6
Pricing Strategies: Mastering the CMA	WEB CE	REBAC	6
Real Estate Investing	WEB CE	REBAC	6
Real Estate Marketing Reboot	WEB CE	REBAC	6
Short Sales and Foreclosures	WEB CE	REBAC	6
Building a Referral Based Real Estate Business	WEB CE	RRC	2
Client Negotiations	WEB CE	RRC	2
Creating Value for Your Clients	WEB CE	RRC	8
Creative Real Estate Financing	WEB CE	RRC	2
Drone Photography for Real Estate	WEB CE	RRC	2
First Time Buyers	WEB CE	RRC	2
For Sale by Owner	WEB CE	RRC	2
How Do I Make My Photos Look Like That?	WEB CE	RRC	2
Listing Strategies	WEB CE	RRC	2
Keep It Simple with Low Cost Online Marketing	WEB CE	RRC	2
Managing Your Online Presence	WEB CE	RRC	2
Navigating the Social Media Maze	WEB CE	RRC	2
Negotiations: Understanding People	WEB CE	RRC	2
Property Management Essentials	WEB CE	RRC	2
Putting Technology To Work For your Clients	WEB CE	RRC	8
Systems For Agent Safety	WEB CE	RRC	2
CIPS Core Course	WEB CE	NAR	12
Asia/Pacific and International Real Estate	WEB CE	NAR	6
Europe and International Real Estate	WEB CE	NAR	6
Global Real Estate: Local Markets	WEB CE	NAR	6
Global Real Estate Transaction Tools	WEB CE	NAR	6
The Americas and International Real Estate	WEB CE	NAR	6
The Business of US Real Estate	WEB CE	NAR	6
At Home with Diversity	WEB CE	NAR	6

e-PRO Certification Program	WEB CE	NAR	12
Home Sweet Home: Vacation, Investment, Luxury Properties	WEB CE	NAR	6
NAR's Green Day	WEB CE	Green REsource	12
Seller Representative Specialist Designation Course	WEB CE	REBI	12
Seniors Real Estate Specialist	WEB CE	SRES	12

Notes:

RRC: Real Estate Council (Formerly The Council of Residential Specialists)

CIPS: Certified International Property Specialist

REBAC: Real Estate Buyer's Agent Council

REBI: Real Estate Business Institute

SRES: Seniors Real Estate Specialist Council

Green Resource: Green Resource Council